



# Residential Lending

## QUEBEC

## Features

- Payment of 50 BPS, 60 BPS, 90 BPS, 90 BPS or 110 BPS on terms of 1 through 5 years unless fee splits are warranted
- Flexible GDS/TDS
- Amortization up to 30 years
- Business-For-Self less than 2 years acceptable
- Clients who are discharged from bankruptcy
- Mortgages in the name of corporations acceptable
- Gifted down payment
- Larger loans at competitive Loan-To-Value (LTV) and pricing
- Clients may select their own solicitor
- Capped fees may be considered
- Industry-leading valuation solution for the entire suite of residential lending products. Approved appraisers list at: [equitablebank.ca](https://equitablebank.ca)
- Larger loans may be subject to different LTVs and/or pricing



## Highlights

### Edge Rate Mortgage

- Edge Rate mortgage offers flexible pricing and compensation on 1, 2, 3 and 5 year terms on conventional fixed
- Edge Rate mortgage offers flexible pricing and compensation on 3 and 5 year terms on Adjustable Rate Mortgages
- Available up to 80% LTV for purchases/refinances

### Adjustable Rate Mortgage

- Up to 80% LTV
- Competitive pricing on 3 and 5 year terms paying 75 BPS and 85 BPS respectively
- No fee option or 1% lender fee

### Ultimate OPEN

- 1 year fully open term up to 80% LTV

### Extended Ratio Product<sup>1</sup>

- Borrowers can receive up to 80% LTV on property value<sup>2</sup> based on the overall credit profile
  - Maximum 80% LTV for beacon scores of 720+
  - Maximum 75% LTV for beacon scores of 670+
- Maximum 60% GDS and 60% TDS
- Eligible for owner-occupied & investment properties
- Available in select regions in Quebec
- Condominiums eligible
- Valid on purchases & refinances
- For owner-occupied properties, up to 50% of total income may be salaried, the remainder must be Business-For-Self income
- For investment properties, income may be comprised entirely of salaried and/or Business-For-Self income

### TotalWORTH Mortgage<sup>1</sup>

- Flexible GDS/TDS available based on credit profile and overall net worth of a borrower
- Only owner-occupied properties are eligible
- No Secondary Financing is permitted
- Valid on purchases and refinances

### Rentals

- Purchases and Refinances considered
- Business-For-Self, self-declared income acceptable

### New to Canada / No Beacon / 9 SIN

- Purchase financing up to 80% LTV available for verifiable income
- Business-For-Self customers considered up to 80% LTV

*Applicable to Quebec.*

<sup>1</sup>Mortgage rates and terms are subject to change without notice. For details, please refer to existing credit guidelines and matrices.

<sup>2</sup>LTV may vary based on lending area.

May 2, 2023. Subject to change without notice.